Note: this sample manual is designed for nonprofit organizations with the following staff involved with accounting processes:

- Executive Director/CEO
- Operations Director/Finance Director
- Bookkeeper

Organizations with more staff than these involved with accounting may not find this sample manual relevant. The intent of the authors is not to prescribe the processes and policies described in the sample manual, but to provide a template that will make it easier for organizations to create such a manual than if they were starting from scratch.

**Legal disclaimer to users of this sample accounting manual:**

The materials presented herein are for general reference only. Federal, state, and/or local laws, or individual circumstances, may require the addition of policies, amendment of individual policies, and/or the entire Manual to meet specific situations. These materials are intended to be used only as guides and should not be used, adopted, or modified without the advice of legal counsel. These materials are presented, therefore, with the understanding that the California Association of Nonprofits is not engaged in rendering legal, accounting, or other professional service. If legal advice or other expert assistance is required, the services of a competent professional should be sought.
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I. Introduction

The purpose of this manual is to describe all accounting policies and procedures currently in use at (Organization) and to ensure that the financial statements conform to generally accepted accounting principles; assets are safeguarded; guidelines of grantors and donors are complied with; and finances are managed with accuracy, efficiency, and transparency.

All (Organization)’s staff with a role in the management of fiscal and accounting operations are expected to comply with the policies and procedures in this manual.

These policies will be reviewed annually and revised as needed by the staff and approved by the Executive Director and Finance Committee of the Board of Directors.
II. Division of Responsibilities

The following is a list of personnel who have fiscal and accounting responsibilities:

**Board of Directors**

1. Reviews and approves the annual budget
2. Reviews annual and periodic financial statements and information
3. Reviews Executive Director’s performance annually and establishes the salary
4. Two members of the board will be appointed by the board to be authorized signers on the bank accounts
5. Reviews and approves all contracts over ($00,000)
6. Reviews and approves all non-budgeted expenditures over ($00,000)
7. Reviews and advises staff on internal controls and accounting policies and procedures
8. Determines whether the organization should have an audit and, if so, chooses and contracts with the auditor

**Executive Director/Chief Executive Officer**

1. Reviews and approves all financial reports including cash flow projections
2. Sees that an appropriate budget is developed annually
3. Reviews and signs all issued checks and/or approves check signing procedures
4. Reviews and approves all contracts under ($00,000)
5. Reviews and approves all grant submissions
6. Approves inter-account bank transfers
7. Is on-site signatory for all bank accounts
8. Opens all bank statements, reviews for any irregularities, and reviews completed monthly bank reconciliations
9. Oversees the adherence to all internal controls

**Operations Manager (Finance Director)**

1. Approves all program expenditures (may be done by a Program Manager at larger organizations)
2. Monitors program budgets
3. Reviews all payrolls and is responsible for all personnel files
4. Reviews and manages cash flow
5. Reviews and approves all reimbursements and fund requests
6. Processes all inter-account bank transfers
7. Assists Executive Director with the development of annual and program budgets
8. Reviews all incoming and outgoing invoices
9. Manages the petty cash fund  
10. Receives and opens all incoming accounting department mail except bank statements  
11. Monitors and manages all expenses to ensure most effective use of assets  
12. Monitors grant reporting and appropriate release of temporarily restricted funds  
13. Oversees expense allocations  
14. Monitors and makes recommendations for asset retirement and replacement  
15. Reviews, revises, and maintains internal accounting controls and procedures  
16. Initiates donor thank you letter acknowledgements  
17. Reviews all financial reports

**Bookkeeper**

1. Overall responsibility for data entry into accounting system and integrity of accounting system data  
2. Processes invoices and prepares checks for signature  
3. Makes bank deposits  
4. Processes payroll  
5. Maintains general ledger  
6. Prepares monthly and year-end financial reports  
7. Reconciles all bank accounts  
8. Mails vendor checks  
9. Manages Accounts Receivable
III. Chart of Accounts and General Ledger

(Organization) has designated a Chart of Accounts specific to its operational needs and the needs of its financial statements. The Chart of Accounts is structured so that financial statements can be shown by natural classification (expense type) as well as by functional classification (program vs. fundraising vs. administration). The Operations Manager is responsible for maintaining the Chart of Accounts and revising as necessary. The Chart of Accounts is attached to this manual as an addendum.

The general ledger is automated and maintained using our accounting software. All input and balancing is the responsibility of the bookkeeper with final approval by the Operations Manager.

The Operations Manager should review the general ledger on a periodic basis for any unusual transactions.
IV. Cash Receipts

Cash receipts generally arise from:

1. Contracts and Grants
2. Direct donor contributions
3. Fundraising activities

The principal steps in the cash receipts process are:

The Receptionist receives incoming mail and forwards it unopened to the Operations Manager. The Operations Manager opens, date stamps, and distributes the mail. The Operations Manager enters all checks into a log, stamps all checks “for deposit only,” and makes two (2) copies of each check. The checks are kept in a locked cabinet until handed to the bookkeeper for processing and deposit.

Weekly (or more often if necessary), the Operations Manager submits the following to the Bookkeeper for processing: the endorsed checks, the deposit log book, and the correct account allocation for each deposit. The Bookkeeper processes the deposit and takes it to the bank for deposit. A copy of the deposit slip is attached to the deposit. The deposits are put in a file to attach to the bank statement. The deposit log book is returned to the Operations Manager.

All cash received will be counted, verified, and signed off by the Operations Manager and another available staff member. The cash will immediately be posted using the appropriate allocation. A receipt will be given to the paying party and a copy kept for internal purposes. The cash will be kept in a locked, secure location and deposited within 24 business hours.
V. Inter-Account Bank Transfers

The Operations Manager monitors the balances in the bank accounts to determine when there is a shortage or excess in the checking account. The Operations Manager recommends to the Executive Director when a transfer should be made to maximize the potential for earning interest. The Bookkeeper is directed in writing when to make a transfer and in what amount. A copy of the transfer is given to the Operations Manager.
VI. Cash Disbursements & Expense Allocations

Cash disbursements are generally made for:

1. Payments to vendors for goods and services
2. Taxes/license fees
3. Staff training and development
4. Memberships and subscriptions
5. Meeting expenses
6. Employee reimbursements
7. Marketing/promotional materials

Checks are processed weekly. Invoices submitted to the Operations Manager by Wednesday will be processed and paid by Friday of the same week. Checks can be prepared manually within one day, but this should be limited to emergency situations.

Requests for cash disbursements are submitted to Accounting in three ways:

1. Original invoice
2. Purchase request (submitted on approved form)
3. Employee expense report or reimbursement request

All invoices must have the account code written on them and approved by the Program Manager prior to being submitted to accounting.

Every employee reimbursement or purchase request must be documented on the approved form with travel authorization, receipts, nature of business, program allocation, and funding source (if applicable) before approving for reimbursement as follows:

**Lodging** - an itemized receipt from the hotel detailing all charges, the person(s) for whom the lodging was provided, and the specific business purpose.

**Meals and Entertainment** - a receipt must be provided showing the cost of food, beverage, and gratuities, including the names of every person for whom food or beverage was provided, and the specific business purpose.

**Other Expenditures** - a receipt from the vendor detailing all goods or services purchased (including the class of service for transportation) and the specific business purpose.

The Operations Manager reviews all requests for payment and:

1. Verifies expenditure and amount
2. Approves for payment if in accordance with budget
3. Provides or verifies appropriate allocation information
4. Provides date of payment taking into account cash flow projections
5. Submits to the Bookkeeper for processing

The Bookkeeper processes all payments and:

1. Immediately enters them into the Accounts Payable module
2. Prints checks according to allocation and payment date provided by the Operations Manager
3. Submits checks, with attached backup documentation, to Executive Director for approval and signature. All checks in excess of $2,500 require a second signature from an authorized board or staff member; checks in excess of $xx,xxx must be authorized by the Board of Directors
4. Stamps invoice “paid”
5. Mails checks and appropriate backup documentation
6. Files all backup documentation in the appropriate file
7. Runs an accounts payable aging at the middle and end of each month and submits to the Operations Manager to assure timely payment of all invoices

Expense Allocations

Most non-salary expenses that benefit more than one cost center (administration, fundraising, and program) are spread across centers using a shared cost method. Under this method, the number of full-time equivalents (FTEs) within a department are divided by the total number of FTEs at the organization to determine the percentage of shared costs they should bear. This is done on a monthly basis by the Operations Manager. Occupancy expenses may be split between departments based on the percentage of square footage that is used by each department.
VII. Credit Card Policy and Charges

All staff members who are authorized to carry an organization credit card will be held personally responsible in the event that any charge is deemed personal or unauthorized. Unauthorized use of the credit card includes: personal expenditures of any kind; expenditures which have not been properly authorized; meals, entertainment, gifts, or other expenditures which are prohibited by budgets, laws, and regulations, and the entities from which (Organization) receives funds.

The receipts for all credit card charges will be given to the Operations Manager within two (2) weeks of the purchase along with proper documentation. The Operations Manager will verify all credit card charges with the monthly statements. A record of all charges will be given to the Bookkeeper with applicable allocation information for posting. A copy of all charges will be attached to the monthly credit card statement when submitted to the Executive Director for approval and signing.

The Executive Director's credit card usage will be provided to the Board Chair and the Board Treasurer.
VIII. Accruals

To ensure a timely close of the General Ledger, (Organization) may book accrual entries. Some accruals will be made as recurring entries.

Accruals to consider:

1. Monthly interest earned on money market accounts, certificates of deposits, etc.
2. Recurring expenses, including employee vacation accrual, prepaid corporate insurance, depreciation, etc.
IX. Bank Account Reconciliations

1. All bank statements are given unopened to the Executive Director. The Executive Director reviews the statements for unusual balances and/or transactions.

2. The Executive Director gives the statements to the Bookkeeper for timely reconciliation as follows: a comparison of dates and amounts of deposits as shown in the accounting system and on the statement, a comparison of inter-account transfers, an investigation of any rejected items, a comparison of cleared checks with the accounting record including amount, payee, and sequential check numbers.

3. The Bookkeeper will verify that voided checks, if returned, are appropriately defaced and filed.

4. The Bookkeeper will investigate any checks that are outstanding over six months.

5. The Bookkeeper will attach the completed bank reconciliation to the applicable bank statement, along with all documentation.

6. The reconciliation report will be reviewed, approved, dated, and initialed by the Executive Director.
X. Petty Cash Fund

Petty cash funds are maintained by the organization. The funds are to be used for miscellaneous or unexpected purchases and the same approval procedures apply as mentioned in the cash disbursement section.

1. The petty cash fund will not exceed $250 and is kept in a locked file cabinet at all times.
2. The Operations Manager oversees the petty cash fund.
3. All disbursements made from petty cash are acknowledged in writing by the receiving party.
4. All money returned to the petty cash fund is counted and verified by the Operations Manager and another staff member. Receipts for items purchased with petty cash must be included with the return and should include appropriate account allocations as well as supervisor approval.
5. The Operations Manager and the Bookkeeper together will periodically count the cash in the petty cash fund.
6. No checks will be cashed by the petty cash fund.
XI. Property and Equipment

Property and equipment includes items such as:

1. Office furniture and equipment
2. Computer hardware
3. Computer software
4. Leasehold improvements

It is the organization’s policy to capitalize all items which have a unit cost greater than one thousand dollars ($1,000). Items purchased with a value or cost less than one thousand dollars ($1,000) will be expensed in the period purchased.

The depreciation period for capitalized assets is as follows:

<table>
<thead>
<tr>
<th>Fixed Asset</th>
<th>Life</th>
</tr>
</thead>
<tbody>
<tr>
<td>Computer Hardware</td>
<td>36 months</td>
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<tr>
<td>Office Equipment</td>
<td>60 months</td>
</tr>
<tr>
<td>Office Furniture</td>
<td>60 months</td>
</tr>
<tr>
<td>Computer Software</td>
<td>36 months</td>
</tr>
<tr>
<td>Leasehold improvements</td>
<td>Length of lease</td>
</tr>
</tbody>
</table>

1. A Fixed Asset Log is maintained by the Bookkeeper including date of purchase, asset description, purchase/donation information, cost/fair market value, donor/funding source, identification number, life of asset.

2. The Log will be reviewed by the Operations Manager.

3. Annually, a physical inspection and inventory will be taken of all fixed assets and reconciled to the general ledger balances.

4. The Operations Manager shall be informed in writing of any change in status or condition of any property or equipment.

5. Depreciation is recorded at least annually. Depreciation is computed using the straight-line method over the estimated useful lives of the related assets. Any impaired assets discovered during the inventory will be written down to their actual value.
XII. Personnel Records

1. All personnel files contain the following documents: an application and/or resume, date of employment, position and pay rate, authorization of payroll deductions, W-4 withholding authorization, termination data where applicable, a signed confidentiality agreement, a signed acknowledgement of receipt of Employee Handbook, an emergency contact form, and other forms as deemed appropriate by the Operations Manager.

2. All employees will fill out an I-9 form and submit the allowable forms of identification to the Operations Manager.

3. The completed I-9 forms will be kept in a secure location separate from the personnel files.

4. All personnel files are to be kept in a secure, locked file cabinet and accessed only by authorized personnel.
XIII. Payroll Processing

1. Timesheets are to be prepared by all staff on the approved form and submitted semi-monthly on the ___ and ___ of the month. If the ___ and/or ___ of the month fall on a weekend or holiday, the timesheets are to be submitted the day prior to the weekend or holiday. Exceptions to the submittal date may occur and will be communicated accordingly.

2. Timesheets are to be kept on a daily basis and completed in ink – unless prepared electronically.

3. Any corrections to timesheets are to be made by making a single line through the error and writing in the correction. Correction fluid and/or tape are not allowable.

4. Timesheets are to be signed and dated by the employee and the employee’s supervisor for submission to the Operations Manager.

5. Any changes to the standing information of the payroll register from the prior period including addition of new employees, deletion of employees, or changes in base pay rate must be accompanied by an Employment Information Form and signed by the Executive Director before the change can be made.

6. The Bookkeeper will process payroll in a timely manner and record vacation time, holiday hours, sick time, and any other information deemed necessary to properly reflect time worked.

7. Paychecks will be distributed by the Operations Manager on the ___ and _____ of each month. If the _____ and/or the _____ fall on a weekend or holiday the paychecks will be distributed the day before.

8. If the employee requests that his/her check be turned over to a third party, the request must be made in writing prior to distribution.

9. Employees may choose direct deposit to a designated bank account. Their paycheck is deposited directly into the designated account on the payroll date. The employee will receive a verification stub.

10. The Operations Manager will review payroll expenditures and allocations monthly.

11. All quarterly federal and state payroll reports will be prepared and filed appropriately.

12. All W-2 statements are issued to employees prior to January 31st of the following year for the prior calendar year.
XIV. End of Month and Fiscal Year-End Close

1. The Operations Manager will review and sign off on all month- and year-end journal entries. They will be printed and filed for audit trail purposes.

2. At the end of each month and fiscal year end, the Operations Manager will review all balance sheet accounts including verification of the following balances: cash accounts match the bank reconciliations, fixed assets accounts reflect all purchases, write-downs and retirements, accounts receivable and payable accounts match outstanding amounts due and owed.

3. The income and expense accounts review will include reconciliation to amounts received and expended and verification that payroll expenses match the payroll reports including federal and state payroll tax filings.

4. Once the final monthly and fiscal year-end financial statements are run, reviewed, and approved by the Operations Manager and Executive Director, no more entries or adjustments will be made into that month or year’s ledgers.

5. At the end of the fiscal year, the Operations Manager or outside CPA will prepare the annual Return for Organization Exempt from Income Tax (IRS Form 990). The return will be presented to the CEO, the Board Finance Committee, and the Board Chair for their review and approval. The Operations Manager will then file the return with the Internal Revenue Service by the annual deadline.

6. All other appropriate government filings including those required by the state tax board and attorney general’s office will be completed and filed with the appropriate agency.
XV. Financial Reports

The Bookkeeper will prepare the monthly and annual financial reports for distribution to the Operations Manager. The reports will include: balance sheet, statement of income and expenses, budget versus actual report for each program which has an established budget, a budget versus actual report for the organization, accounts receivable aging, accounts payable register and aging, cash flow projection, and any other requested reports.

Periodic and annual financial reports will be submitted to the Finance Committee and Board of Directors for review and approval.
XVI. Fiscal Policy Statements

1. All cash accounts (except petty cash) owned by (Organization) will be held in financial institutions which are insured by the FDIC. No bank account will carry a balance over the FDIC insured amount.

2. All capital expenditures which exceed one thousand dollars ($1,000) will be capitalized.

3. Employee or public personal checks will not be cashed through the petty cash fund.

4. No salary advances will be made under any circumstances.

5. No travel cash advances will be made except under special conditions and pre-approved by the Executive Director.

6. Reimbursements will be paid upon complete expense reporting and approval using the official (Organization) form. Reimbursements to the Executive Director will be authorized by the Board Chair.

7. Any donated item with a value exceeding ($50) will be recorded and a letter acknowledging the donation will be sent to the donor within two weeks of the receipt of the donation.

8. All volunteer time shall be recorded as in-kind donations.

9. The Executive Director and one designated Board and staff member are the signatories on (Organization’s) bank accounts. Disbursements exceeding ($2,500) require a second signature by an authorized board or staff member. Checks over $xx,xxx require approval from the Board of Directors.

10. Bank statements will be reconciled monthly. All bank statements will be given unopened to the Executive Director for review.

11. Correction fluid and/or tape will never be used in preparing timesheets or any accounting documents.

12. Accounting and personnel records will be kept in locked file cabinets in the finance office and only parties with financial and/or HR responsibility will have access to the keys.
Fiscal Management Activities Calendar: Instructions

The attached tool provides a calendar of fiscal management activities that most nonprofit organizations will need to carry out over the course of a year. The calendar includes four major areas of finance office activity: internal reporting, external reporting, the audit process, and the budget development process.

To use the calendar, simply select the organization's fiscal year end date from the drop-down box (cell D11) of the tab labeled "Fiscal Management Calendar." The appropriate months will fill in across the header row of the calendar automatically. A box will appear in each row to signal the month(s) by which the relevant activity should take place.

The tab labeled "Fiscal Management Calendar" will show all activities in each of the four categories (see the color key in the upper-right corner of the sheet). To see only those activities associated with a particular area (Internal Reporting, External Reporting, Annual Audit, Budget Development), select the appropriate tab at the bottom of the spreadsheet.

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## Fiscal Year End:

<table>
<thead>
<tr>
<th>Activity</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
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<th>November</th>
<th>December</th>
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</thead>
<tbody>
<tr>
<td>Prepare/circulate fourth quarter and preliminary year-end results to Finance/Audit Committee</td>
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<tr>
<td>Annual update of fiscal policies &amp; procedures manual, incorporating investment policies</td>
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<td>Final close of accounting records for prior fiscal year</td>
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<td>Field work for annual audit begins</td>
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<tr>
<td>Prepare/circulate first quarter operating results to Finance/Audit Committee</td>
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<td>✓</td>
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<tr>
<td>Draft of audit report and auditor's recommendations for improvements to system of internal controls is circulated to Finance/Audit committee for comments</td>
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<tr>
<td>Audit firm meets with Finance/Audit committee to discuss draft audit report as well as management letter</td>
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<tr>
<td>Management prepares a “management response” to the management letter</td>
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<tr>
<td>Audit and management letter are issued as “final,” incorporating management’s response</td>
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<tr>
<td>Draft of form 990 is circulated to Finance/Audit committee as well as Director(s) of Programs and Director of Development for comments</td>
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<tr>
<td>Form 990 or extension request due to IRS by the 15th of the month</td>
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<tr>
<td>Annual update of personnel policies and procedures manual, incorporating legal oversight</td>
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</tbody>
</table>
## Fiscal Year End:

<table>
<thead>
<tr>
<th>Task Description</th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>October</th>
<th>November</th>
<th>December</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mail Form 1099 to any unincorporated entity who provided services to the organization during prior calendar year and received $600 or greater in non-employee compensation. May be prepared by payroll processing firm or in-house (January 31)</td>
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<tr>
<td>Mail Form W-2 to all employees working for the organization in the prior calendar year</td>
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<td>Second extension request for Form 990 to IRS, if applicable (15th of the month)</td>
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<tr>
<td>File Form 1096 (transmittal) and supporting 1099's with the IRS. May be prepared by payroll processing firm or in-house (February 28)</td>
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<tr>
<td>File Forms W-3 and W-2s with Social Security Administration for employees working for the organization in the previous calendar year. May be prepared by payroll processing firm or in-house (February 28)</td>
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<tr>
<td>Obtain Financial/Audit committee approval of mid-year budget revision for current fiscal year</td>
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<td>Assemble draft budget for next fiscal year, incorporating fiscal and program personnel</td>
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**Fiscal Year End:**

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<td>Review draft budget with senior management; incorporate comments and recommendations</td>
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<td>Prepare/circulate third quarter operating results to Finance/Audit Committee</td>
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<td>Circulate draft budget and budget narrative to Finance/Audit Committee; incorporate comments and recommendations</td>
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<td>Prepare all necessary year-end closing accruals and expense analyses</td>
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### Internal Reporting and Monitoring Calendar

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<tr>
<td>Prepare/circulate fourth-quarter and preliminary year-end results to Finance/Audit Committee</td>
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<td>Annual update of fiscal policies &amp; procedures manual, incorporating investment policies</td>
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<td>Prepare/circulate first-quarter operating results to Finance/Audit Committee</td>
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<td>Annual update of personnel policies and procedures manual, incorporating legal oversight</td>
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<td>Prepare/circulate second-quarter operating results to Finance/Audit committee</td>
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<td>Perform annual insurance coverage review (or alternate date based on policy renewal cycle)</td>
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<tr>
<td>Draft of form 990 is circulated to Finance/Audit committee as well as Director of Program(s) and Director of Development for comments</td>
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<td>Form 990 or extension request due to IRS by the 15th of the month</td>
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<td>Filing of Form 5500 - Return of organization's pension plan, if applicable (last day of 7th month after the end of the plan year)</td>
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<tr>
<td>Mail form 1099 to any unincorporated entity who provided services to the organization during prior calendar year and received $600 or greater in non-employee compensation. May be prepared by payroll processing firm or in-house (January 31)</td>
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<td>Mail Form W-2 to all employees working for the organization in the prior calendar year (January 31)</td>
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<td>Second extension request for Form 990 to IRS, if applicable (15th of the month)</td>
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<td>File Form 1096 (transmittal) and supporting 1099’s with the IRS. May be prepared by payroll processing firm or in-house (February 28)</td>
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<td>File Forms W-3 and W-2s with Social Security Administration for employees working for the organization in the previous calendar year. May be prepared by payroll processing firm or in-house (February 28)</td>
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<td>Final deadline for audit conducted under OMB Circular A-133, if applicable</td>
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<td>Final extension deadline for Form 990 due by the 15th of the month</td>
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<td>Final close of accounting records for prior fiscal year</td>
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<td>Field work for annual audit begins</td>
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<td>Draft of audit report and auditor’s recommendation of improvements to system of internal controls is circulated to Finance/Audit committee for comments</td>
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<td>Audit firm meets with Finance/Audit committee to discuss draft audit report as well as management letter</td>
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<td>Management prepares a “management response” to the management letter</td>
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<td>Audit and management letter are issued as “final,” incorporating management’s response</td>
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## Budget Development Calendar

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<td>Prepare mid-year budget revision for current fiscal year based on actual results for Q1 and Q2</td>
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<td>Obtain Financial/Audit committee approval of mid-year budget revision for current fiscal year</td>
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